

CAPITAL MARKETS DAY

ORDINA N.V.

Ready for the next phase of the roadmap



CONTENTS

Ordina is ready for the next phase of the roadmap	3
Highlights strategy update	3
Jo Maes, CEO Ordina, on the strategy update	3
New Mid-term goals	3

About Ordina

Ordina is an independent IT services provider in the Benelux, with around 2,650 employees. We focus on giving our clients a digital edge in the sectors: financial services, industry and the public sector. We do this by connecting technology, business challenges and people. Ordina wants to help its clients to stay ahead of the challenges and changes in their business. Ordina was founded in 1973. Its shares have been listed on the NYSE Euronext Amsterdam stock exchange since 1987 and are included in the Small Cap Index (AScX). Ordina recorded revenues of EUR 369 million in 2020. You will find more information on our website: www.ordina.com

Forward-looking statements

This document contains forward-looking statements regarding the financial performance of Ordina N.V. and outlines certain plans, targets and ambitions based on current insights. Such forecasts are obviously not without risk and entail a certain degree of uncertainty since there are no guarantees regarding future circumstances. There are multiple factors that could potentially result in the actual results and outcomes differing from those outlined in this document. Such factors include: general economic trends, the pace of globalisation of the markets for solutions, IT and consulting, increased performance commitments, scarcity on the labour market, and future acquisitions and disposals.

Financial calendar

- 29 July 2021** Publication interim results 2021
- 4 November 2021** Trading update Q3
- 17 February 2022** Publication full-year results 2021

ORDINA IS READY FOR THE NEXT PHASE OF THE ROADMAP – STRATEGY UPDATE

Well-positioned to accelerate growth

Nieuwegein, 22 June 2021 – Ordina N.V. (Ordina), an independent IT services provider in the Benelux, today hosts their Capital Markets event, providing an update on its strategy.

Highlights strategy update

- Ordina's transformation has been completed and we're well on track to deliver on the 2022 strategic goals. The move towards more value-added business through our business propositions is well under way and accelerating;
- Looking into the next mid-term period, we are well-positioned to take advantage of the market trends in the IT services industry and the post-Covid momentum, where we see an increase in the need for digital transformation;
- The next phase of our road map is about accelerating growth using our five business propositions, supported by strong fundamentals and point acquisitions;
- To track strategic progress and delivery, a renewed set of 2026 goals is presented to underline the ambition.

Jo Maes, CEO Ordina, on the strategy update

"Over the last couple of years, we have worked hard to create an efficient organisation that creates value for our clients, with a solid base. The true test to this was the year 2020, where we demonstrated the ability to pivot and respond to client challenges rapidly. Demand for IT services is strong and with the post-Covid recovery and the ever-strong call for faster digital transformation in the market, Ordina is well positioned to further accelerate in the industries we serve."

The IT services sector in the Benelux is expected to grow at high single digit numbers in the next mid-term period. These growth rates are also expected in the market segments we are servicing at the moment. Hence, there is ample opportunity to grow and to accelerate growth. We are well-positioned to benefit from current trends as we are ready for the next phase of our roadmap.

Well ahead of our 2022 ambitions and with the momentum we observe in the market, it is time for us to focus on growth, accelerate that growth through our business propositions and work on margin expansion. We believe the outlook for Ordina is strong and our new mid-term objectives highlight our ambition, a sustainable future for our clients and our professionals to be ahead of change."

New mid-term goals

For the next mid-term period we have set new financial and non-financial goals. We will apply the following key metrics to track our performance in the next phase of our roadmap.

Financial objectives

- We strive for annual **revenue growth** between 5% - 8%, by 2026;
- The ambition is to have 75% of our revenue originate **from business propositions** by 2026;
- The **EBITDA margin** for the new mid-term is aimed at 12%-14%, whilst maintaining the existing dividend pay-out policy 40-60%.

Non-financial objectives

- Our client satisfaction, reflected in the **Ordina Promoter Score**, should continuously stay at a level above 70.0;
- **Engaged employees** are the backbone of our growth, hence we continue to strive for a score of our employee engagement above 7.5;
- Ordina is passionate about our environmental and social responsibility, we commit to have a neutral **carbon footprint** by 2030.

Capital Markets Day and live webcast

Today at 13.30 CET Ordina will host a Capital Markets event at which it will present and discuss the strategy update. You can watch the event through a real-time webcast. The presentations and a replay of the webcast will be made available on our website: www.ordina.com.

CONTACT DETAILS

For more information on this press release:

PAULINE VISSCHER, INVESTOR RELATIONS

M pauline.visscher@ordina.nl

T +31 (0)30 663 7000

EVELINE ROGIER, CORPORATE COMMUNICATIONS

M eveline.rogier@ordina.nl

T +31 (0)30 663 7000

JOYCE VAN DONK - VAN WIJNEN, CFO

M joyce.van.donk.van.wijnen@ordina.nl

T +31 (0)30 663 7111

JO MAES, CEO

M jo.maes@ordina.nl

T +31 (0)30 663 7111